

**ANN ARBOR AREA BOARD OF REALTORS®  
MLS SALES REPORT**

	Apr-05		YTD-05		Apr-06		YTD-06	
<b><u>LISTINGS:</u></b>								
Vacant	148		448		128		558	
Commercial	45		190		32		176	
Farm	-		11		6		12	
Income	35		131		42		197	
Residential	1,060		3,424		1,118		4,161	
Condo	252		813		250		974	
Bus Op	4		25		12		45	
<b>Total:</b>	<b>1,544</b>		<b>5,042</b>		<b>1,588</b>		<b>6,123</b>	
<b><u>SALES/AVG MKT DAYS:</u></b>								
Vacant	16	122	71	122	16	131	64	115
Commercial	8	157	42	179	10	284	33	209
Farm	0	0	0	0	0	0	1	77
Income	9	44	35	47	10	101	36	88
Residential	290	72	917	77	250	85	884	86
Condo	84	72	218	93	67	88	190	93
Bus Op	0	0	1	159	2	414	4	321
<b>Total Sales:</b>	<b>407</b>		<b>1,284</b>		<b>355</b>		<b>1,212</b>	
<b><u>VOLUME:</u></b>								
Vacant	\$ 2,471,050		\$ 13,563,800		\$ 2,019,000		\$ 7,846,511	
Commercial	\$ 1,111,823		\$ 11,509,969		\$ 1,813,173		\$ 6,621,072	
Farm	\$ -		\$ -		\$ -		\$ 1,100,000	
Income	\$ 3,182,400		\$ 10,618,344		\$ 2,080,900		\$ 10,122,694	
Residential	\$ 73,616,602		\$ 235,695,353		\$ 66,479,151		\$ 223,510,071	
Condo	\$ 15,515,553		\$ 41,553,176		\$ 12,648,157		\$ 33,893,117	
Bus Op	\$ -		\$ 485,000		\$ 1,181,000		\$ 1,281,000	
<b>Total</b>	<b>\$ 95,897,428</b>		<b>\$ 313,425,642</b>		<b>\$ 86,221,381</b>		<b>\$ 284,374,465</b>	
SAS	178		503		101		335	
SAS Fall Thru's	39		127		52		155	
Withdrawals	285		1,093		447		1,577	
<b><u>MEDIAN SALES PRICES:</u></b>								
Vacant	\$ 93,750		\$ 90,000		\$ 80,000		\$ 91,500	
Commercial	\$ 5,969		\$ 105,458		\$ 138,000		\$ 132,000	
Farm	\$ -		\$ -		\$ -		\$ 1,100,000	
Income	\$ 252,000		\$ 250,000		\$ 228,500		\$ 231,000	
Residential	\$ 219,900		\$ 219,000		\$ 236,500		\$ 219,000	
Condo	\$ 171,625		\$ 175,000		\$ 166,000		\$ 167,000	
Bus Op	\$ -		\$ 485,000		\$ 590,500		\$ 187,000	
<b><u>RESIDENTIAL AVG:</u></b>								
AVERAGE List Price	\$ 253,567		\$ 261,309		\$ 275,860		\$ 261,431	
AVERAGE Sale Price	\$ 253,850		\$ 257,029		\$ 265,917		\$ 252,839	
% Sold > List Price	14%		16%		14%		14%	
% Sold @ List Price	22%		19%		14%		15%	

**New Construction YTD:** 82 Sold /\$27,199,851 Dollar Volume /\$331,706 Average Sold Price /107 Days on Mkt.