

**ANN ARBOR AREA BOARD OF REALTORS®
MLS SALES REPORT**

	Feb-05		YTD-05		Feb-06		YTD-06	
<u>LISTINGS:</u>								
Vacant		68		198		95		277
Commercial		55		88		62		105
Farm		5		8		3		5
Income		18		49		34		84
Residential		699		1,429		935		1,898
Condo		165		319		197		425
Bus Op		4		10		8		23
Total:		1,014		2,101		1,334		2,817
<u>SALES/AVG MKT DAYS:</u>								
Vacant	20	148	41	116	14	48	26	111
Commercial	10	136	15	126	12	242	18	191
Farm	-	-	-	-	-	-	-	-
Income	8	36	14	44	2	197	13	80
Residential	187	90	360	82	212	87	372	88
Condo	36	95	62	84	39	96	73	94
Bus Op	-	-	-	-	2	228	2	228
Total Sales:		261		492		281		504
<u>VOLUME:</u>								
Vacant	\$	2,910,900	\$	6,756,300	\$	1,738,800	\$	2,824,200
Commercial	\$	1,887,096	\$	4,189,681	\$	2,381,012	\$	3,765,157
Farm	\$	-	\$	-	\$	-	\$	-
Income	\$	1,663,944	\$	3,822,444	\$	749,000	\$	4,636,900
Residential	\$	49,660,605	\$	93,335,982	\$	53,562,121	\$	94,732,663
Condo	\$	6,466,688	\$	11,151,714	\$	6,265,056	\$	12,805,402
Bus Op	\$	-	\$	-	\$	100,000	\$	100,000
Total	\$	62,589,233	\$	119,256,121	\$	64,795,989	\$	118,864,322
SAS		106		203		72		129
SAS Fall Thru's		40		75		24		64
Withdrawals		210		542		345		753
<u>MEDIAN SALES PRICES:</u>								
Vacant	\$	106,500	\$	108,000	\$	102,450	\$	91,000
Commercial	\$	36,363	\$	154,000	\$	122,789	\$	122,789
Farm	\$	-	\$	-	\$	-	\$	-
Income	\$	184,197	\$	211,297	\$	249,000	\$	310,000
Residential	\$	220,000	\$	224,900	\$	206,000	\$	212,000
Condo	\$	191,442	\$	185,150	\$	164,750	\$	169,000
Bus Op	\$	-	\$	-	\$	50,000	\$	50,000
<u>RESIDENTIAL AVG:</u>								
AVERAGE List Price	\$	275,039	\$	266,761	\$	247,567	\$	257,010
AVERAGE Sale Price	\$	265,565	\$	259,267	\$	252,652	\$	254,658
% Sold > List Price		18%		17%		15%		14%
% Sold @ List Price		15%		16%		17%		15%

New Construction YTD: 38 Sold /\$11,941,903 Dollar Volume /\$314,261 Average Sold Price /132 Days on Mkt.
Prior to April 2004, the percentile figure included sales at AND above list price. These figures are now separated for greater accuracy.