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March Madness

Join us for the March Madness Events!



This is your brain.

Begin with the **Property Tax Panel Discussion** on March 8, 2007. AAABoR is sponsoring this educational event at the Grotto Club, 2070 W. Stadium Blvd from 9 – 11 a.m. (registration 8:30 a.m.). Invited speakers are Sharon Frischman (Charter Township of Ypsilanti), Jim Rushton (Pittsfield Charter Township), and Greg Zamenski (City of Chelsea). Join us for an informative discussion about how declining property taxes will affect new assessments and taxable values, what impact the Pfizer closing will have on tax revenue and values and what is being done to replace anticipated revenue declines. This is a **FREE** event for AAABoR members.

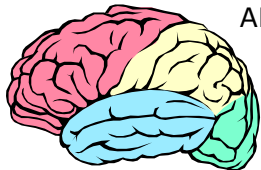
Next, join us at the Board office for a **FREE** e-PRO workshop on March 8, 2007 from 1 – 2:30 p.m. Mike Barnett, Vice President of Technology for Internet Crusade will teach you technology tips that will immediately help differentiate you from your competition.

March Madness continues on March 15 with a class on **How to Turn Listings into Leases**. AAABoR is hosting this educational event at the Grotto Club, 2070 W. Stadium Blvd from 9 – 11 a.m. (registration 8:30 a.m.). Cindy Reach of Reach, Reach, Fink & Valvo, P.C. will lead the 2-hour class that will cover the legal considerations for turning a residence into a rental property, leasing rights, duties on the local, state, and federal levels, and leasing forms. This is a **FREE** event for AAABoR members.

Join us again the following week for a **Self Defense for REALTORS®** class on March 21, 2007. AAABoR is hosting this educational event at the Dexter Karate Academy, 3115 Broad St. in Dexter, where you will learn what you can do to prevent and avoid an attack. This is a **FREE** event for AAABoR members.

March Madness concludes with an ABR Designation Course on March 28 & 29, 2007 and a **Foreclosure Opportunities for Buyers/Clients** class on the 30th (from 9 a.m. – 4:30 p.m.). **The Accredited Buyer Representative (ABR)** designation is the benchmark of excellence in buyer representation. This coveted designation is awarded to real estate practitioners by the Real Estate Buyers Agent Council (REBAC) of the NAR who meet the specified educational and practical experience criteria. Earning the designation requires the successful completion of the 2-day ABR Designation course AND the successful completion of one ABR Elective.

The **Foreclosure Opportunities for Buyers/Clients** class on March 30, 2007 meets the ABR elective criteria. This very informative class is open to all AAABoR members and to any non-members who would like additional information about this subject.



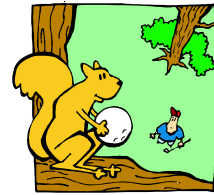
This is your brain after March Madness.

[Additional details are available using this link.](#)

2007 Annual Golf Outing



Join us June 15, 2007 for the annual
Golf Outing at
Stonebridge Golf Club
9 a.m. Shotgun Start
\$85 per person, includes 18 holes of golf,
cart, continental breakfast, lunch and dinner.



Drive Your Company to an ACE!

We have a variety of GREAT sponsorship opportunities
available!

[All the Details and the Registration Form](#)

Put Your Company on the [Sponsorship Leaderboard](#) with:
Ann Arbor Area Board of REALTORS® (Hole-in-One)
Bank of Ann Arbor (Door Prize Sponsor)
First American Title (Registration Sponsor)
TCF Home Loans (Hole, and Beverage Station Sponsor)



Community Involvement



With the launch of our new Web site, we added a Community Involvement page in our Members section. This page is dedicated to our members who deserve recognition for their involvement in making our community a better place to live.

We gave you a start by featuring AAABoR member, Jim Carey and his involvement with Special Days Camps. This organization gives kids with a cancer a chance to be kids and provides families a break from the everyday challenge of caring for an ill child. Thank You Jim for caring enough to get involved!

If you know of an AAABoR member who deserves recognition for their community involvement, please call Pam Jones at (734) 761-7340 or email her at PamJones@AAABoR.com

Silent Auction & Expo

Mark Your Calendars! The [7th Annual Silent Auction & Expo](#) is scheduled for October 18, 2007 from 4:30 – 7:30 p.m. at Cobblestone Farm. This year's ghoulish event will benefit the following charities:



Housing Bureau for Seniors — a place where people 55 and older can find answers and assistance with housing and care options.

Michigan Ability Partners (MAP) — a nonprofit agency that provides support, vocational and financial services to people with varying levels of disabilities.

Washtenaw Housing Alliance — whose mission is to end homelessness in our community.

Ann Arbor Center for Independent Living — who assists those with disabilities and their families in living full and productive lives.

To donate an item or service to the 7th Annual Silent Auction, please contact Angella O'Keefe at (734) 761-7340, or email her at AngellaOKeefe@AAABoR.com

See You There!



OR ELSE!!!

Your New Weekly Report

Did you see an article in the Weekly Report that you'd like to re-read, but can't find it? After articles are published in the Weekly Report Newsletter each Monday morning, they are archived on our Web site. You'll find them filed in the News section under their respective category. [Check it out.](#)

Field Report

Tony Daunt of the Michigan Association of REALTORS® is the Southeast Michigan Field Director. He represents the Ann Arbor Area, Dearborn, Detroit, CBOR, Down River, Grosse Pointe, Lenawee, Livingston, MCAR, Monroe, North Oakland, and Western Wayne Associations.

Each month, Tony publishes a field report to keep us up-to-date on governmental affairs issues. Read his [February 2007](#) issue.

New Members

January 2007 New REALTOR® Members	
Jayson Atkins	The Charles Reinhart Co.
Lakeisha Bailey	Edward Surovell, REALTORS®
Patricia Beeson	Trillium REALTORS®
Patrick Daum	Keller Williams, Ann Arbor
Ellen Keeler McLaughlin	Keller Williams, Ypsilanti
Diane LaRue	Tree House Realty Group
John Preston	The Charles Reinhart Co.
James Roland	The Charles Renhart Co.
New Affiliate Members	
Beth Noden	American Home Mortgage
Lori Russo	Absolute Title, Inc.
Casey Stark	1-800-GOT-JUNK?

Calendar

Check out what's happening this month!

[Go to the Calendar](#)