### **Media Release**

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### Ann Arbor Area Board of REALTORS®

### Strong Overall Condominium Sales of 15.2% Helped Offset Total Sales Being Down 2.9%

New single family listings decreased in July, with a 0.4% fall compared to this time last year. Along with the fall in single family listings, the average listing price decreased by 3.1%. The overall sales of single family listings decreased by 7.0% compared to 2018 at this time.

New condominium listings saw an 13.2% decrease despite condominium sales increasing by 15.2%. However, the average condominium list price fell by 6.2% and sales prices decreased 6.2% compared to that of 2018. During this past July, we saw 106 condominiums sell and a total of 476 residential sales.

Year-to-date, the total number of new residential listings compared to 2018 rose 2.2% and total residential sales decreased by 0.2% compared to 2018.

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The "Monthly Housing Statistics" published each month by the Ann Arbor Area Board of REALTORS® represent the housing activity of the Multiple Listing Service and not necessarily all the housing activity that has occurred in Washtenaw County. If you would like more details or information about our statistics, please email mls@aaabor.com.

Days on market (DOM) figures are indicated only for that particular current listing. If the property was taken off the market and then re-listed, the count starts over and would not necessarily reflect the total days the property has been available for purchase since it was first made available.

## ANN ARBOR AREA REALTORS® BOARD OF REALTORS®

	July 2018	July 2019	% Change From Year to Year
New Single Family Listings	510	508	<b>- 0.4</b> %
Average Single Family List Price	\$345,618	\$335,060	<b>3.1%</b>
New Condominium Listings	136	118	<b>13.2</b> %
Average Condominium List Price	\$275,275	\$258,218	<b>6.2%</b>
Total New Residential Listings	646	626	<b>3.1</b> %
Single Family Sales	398	370	<b>7.0</b> %
Average Single Family Sales Price	\$342,385	\$333,371	<b>2.6</b> %
Condominium Sales	92	106	<b>15.2</b> %
Average Condominium Sales Price	\$272,833	\$255,914	<b>→</b> 6.2%
Total Residential Sales	490	476	<b>2.9</b> %

# ANN ARBOR AREA REALTORS® BOARD OF REALTORS® MLS SALES REPORT

		Jul-18		YTD-18	3		Jul-19		YTD-19
NEW LISTINGS:									
Vacant		69			366		31		368
Commercial/Business Opp		14			74		12		70
Farm		6			22		11		30
Income		10			101		6		89
Single Family		510			3,080		508		3,173
Condo		136			769		118		759
Total:		745		-	4,412		686		4,489
SALES/AVG MKT DAYS:	3	# DOM		#	DOM	;	# DOM		# DOM
Vacant	19	407	1	59	288	21	138	114	4 256
Commercial/Business Opp	2	58		16	408	0	0	12	2 319
Farm	1	6		9	97	1	227		9 117
Income	6	8		35	50	9	49	39	52
Single Family	398	25	2,0	69	34	370	26	1,979	9 36
Condo	92			68	24	106		553	
Total Sales:		518		2,756			507		2,706
VOLUME:									
Vacant	\$	1,592,250	\$	18.80	01,950	\$	2,366,800	\$	12,537,592
Commercial/Business Opp	\$	1,225,000	\$		90,500	\$	_,000,000	\$	3,992,014
Farm	\$	360,000	\$		16,400	\$	750,000	\$	4,241,500
Income	\$	1,042,470	\$	-	33,019	\$	2,761,500	\$	13,831,509
Single Family	\$	136,269,230	\$	-	90,793	\$	123,347,371	\$	671,981,693
Condo	\$ \$	25,100,600	\$	-	71,114	\$ \$	27,126,871	\$	145,641,023
Total	\$	165,589,550	\$		53,776	\$	156,352,542	\$	852,225,331
	<u> </u>		<u> </u>		·	<u> </u>	•	<del>                                     </del>	
SAS		97			621		129		675
Withdrawals		132			555		156		741
MEDIAN SALES PRICES:									
Vacant	\$	79,000	\$	8	30,000	\$	102,000	\$	81,000
Commercial/Business Opp	\$	612,500	\$	29	97,500	\$	-	\$	215,000
Farm	\$	360,000	\$	33	32,500	\$	750,000	\$	380,000
Income	\$	139,750	\$	22	25,000	\$	340,250	\$	328,500
Single Family	\$	300,000	\$	28	31,000	\$	300,000	\$	299,500
Condo	\$	229,740	\$	22	25,000	\$	219,500	\$	219,900
SINGLE FAMILY AVG:									
AVERAGE List Price	\$	345,618	\$	32	29,576	\$	335,060	\$	343,605
AVERAGE Sale Price	\$	342,385	\$	32	27,013	\$	333,371	\$	339,556
% Sold > List Price		34%		37%			36%		33%
% Sold @ List Price		18%		19%			18%	<u> </u>	18%
CONDO AVG:									
AVERAGE List Price	\$	275,275	\$	2	54,585	\$	258,218	\$	266,355
AVERAGE Sale Price	\$	272,833	\$		53,784	\$	255,914	\$	263,365
% Sold > List Price		42%		43%			25%		25%
% Sold @ List Price		16%		20%			22%		20%
New Construction YTD:	11 Sc	ld /\$18.705.696	Dollar	· \/olumo	¢ 156 226	Avora	go Sold Price /1/	11 Dave	on Mist

New Construction YTD: 41 Sold /\$18,705,696 Dollar Volume /\$456,236 Average Sold Price /101 Days on Mkt.

Single Family	Single F	amil	y
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Single Family		Listinge	Entered			1						
	New Listings Entered During July			Properties Sold During July			New Listings Entered YTD			Properties Sold YTD		
_		# New	Avg. List	#	Avg. Sale	Avg.		# New	Avg. List		Avg. Sale	Avg.
Area	Period	Listings	Price	Sold	Price	DOM	Period	Listings	Price	# Sold	Price	DOM
Chelsea	Jul-18	26	\$302,104	14	\$322,950	24	1/1-7/31/18	151	\$356,373	109	\$339,292	51
	Jul-19	24	\$490,415	18	\$351,489	21	1/1-7/31/19	173	\$381,340	116	\$326,910	48
Manchester	Jul-18	8	\$300,912	12	\$269,008	33	1/1-7/31/18	80	\$353,300	55	\$289,051	57
Warioriester	Jul-19	17	\$293,176	9	\$172,722	23	1/1-7/31/19	65	\$261,203	46	\$246,358	46
Devites	1.1.40	0.4	Ф <b>г</b> оо оод	05	<b>0.407.044</b>	44	4/4 7/04/40	047	<b>#454.057</b>	450	<b>#</b> 005 004	40
Dexter	Jul-18 Jul-19	34 42	\$500,921 \$477,862	25 29	\$427,611 \$408,493	44 17	1/1-7/31/18 1/1-7/31/19	217 258	\$451,257 \$462,642	158 133	\$395,801 \$408,178	48 33
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Whitmore Lake	Jul-18	1	\$289,000	2	\$242,000	18	1/1-7/31/18	20	\$289,005	18	\$287,917	53
	Jul-19	3	\$236,567	2	\$580,000	6	1/1-7/31/19	32	\$398,081	18	\$305,563	25
Saline	Jul-18	55	\$452,741	40	\$442,430	43	1/1-7/31/18	313	\$462,648	185	\$423,424	47
	Jul-19	47	\$450,257	37	\$403,670	48	1/1-7/31/19	338	\$460,546	185	\$422,774	54
Lincoln Cons.	Jul-18	33	\$229,418	26	\$234,685	15	1/1-7/31/18	172	\$243,158	128	\$234,954	18
	Jul-19	27	\$239,844	29	\$237,634	10	1/1-7/31/19	198	\$269,713	138	\$243,245	20
Milan	Jul-18	25	\$243,912	8	\$252,300	21	1/1-7/31/18	91	\$239,660	61	\$214,201	52
winari	Jul-19	23	\$258,204	15	\$189,982	37	1/1-7/31/19	101	\$248,451	62	\$222,331	44
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Ypsilanti	Jul-18 Jul-19	25 35	\$186,920 \$192,291	34 20	\$208,775 \$190,913	15 27	1/1-7/31/18 1/1-7/31/19	178 166	\$193,487 \$217,494	166 132	\$189,524 \$193,615	23 29
	3ul-13	33	Ψ192,291	20	ψ130,313	21	1/1-7/31/13	100	Ψ217,434	102	ψ133,013	23
Ann Arbor	Jul-18	146	\$490,390	131	\$443,944	21	1/1-7/31/18	1018	\$487,314	655	\$438,859	28
	Jul-19	163	\$507,407	127	\$437,728	21	1/1-7/31/19	1042	\$525,590	641	\$464,155	30
Condo												
Condo	New	Listings	Entered	Prop	perties Sold	During	New List	ings Enter	ed YTD	Prop	erties Sold Y	TD
		# New	Avg. List	#	Avg. Sale	Avg.		# New	Avg. List		Avg. Sale	Avg.
Condo Area				_			New List			Prop		
		# New	Avg. List	#	Avg. Sale	Avg.		# New	Avg. List		Avg. Sale	Avg.
Area	Period	# New Listings	Avg. List Price	# Sold	Avg. Sale Price	Avg. DOM	Period	# New Listings	Avg. List Price	# Sold	Avg. Sale Price	Avg. DOM
Area Chelsea	Period Jul-18 Jul-19	# New Listings 2 0	<b>Avg. List Price</b> \$147,500 \$0	# <b>Sold</b> 7 4	Avg. Sale Price \$208,343 \$260,100	Avg. DOM 47 55	Period 1/1-7/31/18 1/1-7/31/19	# New Listings 28 17	<b>Avg. List Price</b> \$217,418 \$249,203	# <b>Sold</b> 18 16	<b>Avg. Sale</b> <b>Price</b> \$221,921 \$237,493	Avg. DOM 31 68
Area	<b>Period</b> Jul-18	# New Listings	Avg. List Price \$147,500	# Sold	Avg. Sale Price \$208,343	Avg. DOM	<b>Period</b> 1/1-7/31/18	# New Listings	Avg. List Price \$217,418	# <b>Sold</b>	Avg. Sale Price \$221,921	<b>Avg. DOM</b>
Area Chelsea Manchester	Period Jul-18 Jul-19 Jul-18 Jul-19	# New Listings 2 0 2 0	Avg. List Price \$147,500 \$0 \$166,950 \$0	# Sold 7 4 0 0	Avg. Sale Price \$208,343 \$260,100 \$0 \$0	Avg. DOM 47 55 0	Period 1/1-7/31/18 1/1-7/31/19 1/1-7/31/18 1/1-7/31/19	# New Listings 28 17 8	Avg. List Price \$217,418 \$249,203 \$184,975 \$144,250	# Sold  18 16 4 7	Avg. Sale Price \$221,921 \$237,493 \$199,875 \$144,357	Avg. DOM 31 68 30 17
Area Chelsea	Period  Jul-18 Jul-19  Jul-18 Jul-19  Jul-18	# New Listings 2 0 2 0	Avg. List Price \$147,500 \$0 \$166,950 \$0 \$402,884	# Sold 7 4 0 0	Avg. Sale Price \$208,343 \$260,100 \$0 \$0 \$205,000	Avg. DOM 47 55 0 0	Period 1/1-7/31/18 1/1-7/31/19 1/1-7/31/18 1/1-7/31/19	# New Listings 28 17 8 8 33	Avg. List Price \$217,418 \$249,203 \$184,975 \$144,250 \$375,250	# Sold  18 16 4 7	Avg. Sale Price \$221,921 \$237,493 \$199,875 \$144,357 \$242,200	Avg. DOM 31 68 30 17
Area Chelsea Manchester	Period Jul-18 Jul-19 Jul-18 Jul-19	# New Listings 2 0 2 0	**Nyg. List Price  \$147,500	# Sold 7 4 0 0	Avg. Sale Price \$208,343 \$260,100 \$0 \$0	Avg. DOM 47 55 0	Period  1/1-7/31/18 1/1-7/31/19  1/1-7/31/18 1/1-7/31/19  1/1-7/31/19	# New Listings 28 17 8	\$217,418 \$249,203 \$184,975 \$144,250 \$375,250 \$417,882	# Sold  18 16 4 7 7 12	Avg. Sale Price \$221,921 \$237,493 \$199,875 \$144,357	Avg. DOM 31 68 30 17
Area Chelsea Manchester	Period  Jul-18 Jul-19  Jul-18 Jul-19  Jul-18 Jul-19  Jul-18	# New Listings  2 0 2 0 10 7	**Nyg. List Price  \$147,500	# Sold 7 4 0 0 2 4 0	**Xvg. Sale Price**  \$208,343	Avg. DOM  47 55  0 0 10 21 0	Period  1/1-7/31/18 1/1-7/31/19  1/1-7/31/18 1/1-7/31/19  1/1-7/31/19  1/1-7/31/19	# New Listings 28 17 8 8 8 33 35	\$217,418 \$249,203 \$184,975 \$144,250 \$375,250 \$417,882 \$0	# Sold  18 16 4 7 7 12 0	Avg. Sale Price \$221,921 \$237,493 \$199,875 \$144,357 \$242,200 \$397,595	Avg. DOM  31 68  30 17  23 56
Area Chelsea Manchester Dexter	Period  Jul-18  Jul-19  Jul-18  Jul-19  Jul-18  Jul-19	# New Listings 2 0 2 0 10 7	**Nyg. List Price  \$147,500	# Sold 7 4 0 0 2 4	Avg. Sale Price \$208,343 \$260,100 \$0 \$0 \$205,000 \$374,188	Avg. DOM 47 55 0 0 10 21	Period  1/1-7/31/18 1/1-7/31/19  1/1-7/31/18 1/1-7/31/19  1/1-7/31/19	# New Listings 28 17 8 8 8 33 35	\$217,418 \$249,203 \$184,975 \$144,250 \$375,250 \$417,882	# Sold  18 16 4 7 7 12	Avg. Sale Price \$221,921 \$237,493 \$199,875 \$144,357 \$242,200 \$397,595	Avg. DOM 31 68 30 17 23 56
Area Chelsea Manchester Dexter	Period  Jul-18 Jul-19  Jul-18 Jul-19  Jul-18 Jul-19  Jul-18 Jul-19  Jul-18 Jul-19	# New Listings  2 0 2 0 10 7 0 1	Avg. List Price \$147,500 \$0 \$166,950 \$0 \$402,884 \$404,182 \$0 \$0 \$0	# Sold 7 4 0 0 2 4 0 3	Avg. Sale Price  \$208,343 \$260,100  \$0 \$0  \$205,000 \$374,188  \$0 \$0  \$147,167	Avg. DOM  47 55  0 0 10 21 0 5	Period  1/1-7/31/18 1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19	# New Listings 28 17 8 8 8 33 35 0 0	**Xyg. List Price** \$217,418 \$249,203 \$184,975 \$144,250 \$375,250 \$417,882 \$0 \$0 \$271,893	# Sold  18 16 4 7 7 12 0 0	Avg. Sale Price \$221,921 \$237,493 \$199,875 \$144,357 \$242,200 \$397,595 \$0 \$0 \$277,007	Avg. DOM  31 68  30 17  23 56  0 0
Area Chelsea Manchester Dexter Whitmore Lake	Period  Jul-18 Jul-19  Jul-18 Jul-19  Jul-18 Jul-19  Jul-18 Jul-19	# New Listings 2 0 2 0 10 7 0 0	Avg. List Price \$147,500 \$0 \$166,950 \$0 \$402,884 \$404,182 \$0 \$0	# Sold 7 4 0 0 2 4 0 0	**No. Sale Price**  \$208,343	Avg. DOM  47 55  0 0 10 21 0 0	Period  1/1-7/31/18 1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19	# New Listings 28 17 8 8 8 33 35 0	**Xvg. List Price** \$217,418 \$249,203 \$184,975 \$144,250 \$375,250 \$417,882 \$0 \$0	# Sold  18 16 4 7 7 12 0 0	Avg. Sale Price \$221,921 \$237,493 \$199,875 \$144,357 \$242,200 \$397,595 \$0 \$0	Avg. DOM  31 68  30 17  23 56  0 0
Area Chelsea Manchester Dexter Whitmore Lake Saline	Period  Jul-18 Jul-19  Jul-18 Jul-19  Jul-18 Jul-19  Jul-18 Jul-19  Jul-18 Jul-19	# New Listings  2 0  2 0  10 7  0 0  11 11	Avg. List Price \$147,500 \$0 \$166,950 \$0 \$402,884 \$404,182 \$0 \$0 \$184,900 \$272,518	# Sold 7 4 0 0 0 2 4 0 0 3 8	**No. Sale Price**  \$208,343	Avg. DOM  47 55  0 0 10 21  0 5 23	Period  1/1-7/31/18 1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19	# New Listings  28 17  8 8 8 33 35 0 0 35 62	**Xyg. List Price** \$217,418 \$249,203 \$184,975 \$144,250 \$375,250 \$417,882 \$0 \$0 \$271,893	# Sold  18 16 4 7 7 12 0 0 30 44	Avg. Sale Price \$221,921 \$237,493 \$199,875 \$144,357 \$242,200 \$397,595 \$0 \$0 \$277,007	Avg. DOM  31 68 30 17 23 56 0 0 23 68
Area Chelsea Manchester Dexter Whitmore Lake	Period  Jul-18 Jul-19  Jul-18 Jul-19  Jul-18 Jul-19  Jul-18 Jul-19  Jul-18 Jul-19	# New Listings  2 0 2 0 10 7 0 1	Avg. List Price \$147,500 \$0 \$166,950 \$0 \$402,884 \$404,182 \$0 \$0 \$0	# Sold 7 4 0 0 2 4 0 3	Avg. Sale Price  \$208,343 \$260,100  \$0 \$0  \$205,000 \$374,188  \$0 \$0  \$147,167	Avg. DOM  47 55  0 0 10 21 0 5	Period  1/1-7/31/18 1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19	# New Listings 28 17 8 8 8 33 35 0 0	## Avg. List Price  \$217,418 \$249,203  \$184,975 \$144,250  \$375,250 \$417,882  \$0 \$0 \$271,893 \$295,187	# Sold  18 16 4 7 7 12 0 0	Avg. Sale Price  \$221,921 \$237,493  \$199,875 \$144,357  \$242,200 \$397,595  \$0 \$0 \$277,007 \$283,540	Avg. DOM  31 68  30 17  23 56  0 0
Area Chelsea Manchester Dexter Whitmore Lake Saline Lincoln Cons.	Period  Jul-18 Jul-19  Jul-18 Jul-19  Jul-18 Jul-19  Jul-18 Jul-19  Jul-18 Jul-19  Jul-18 Jul-19	# New Listings  2 0 2 0 10 7 0 11 11 2	\$147,500 \$0 \$166,950 \$0 \$402,884 \$404,182 \$0 \$0 \$184,900 \$272,518 \$85,900 \$160,000	# Sold 7 4 0 0 2 4 0 0 3 8 2 1	\$208,343 \$260,100 \$0 \$0 \$205,000 \$374,188 \$0 \$0 \$147,167 \$253,363 \$154,475 \$175,000	Avg. DOM  47 55  0 0 10 21  0 5 23  27 20	Period  1/1-7/31/18 1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19	# New Listings  28 17  8 8 33 35  0 0 35 62  13 7	\$217,418 \$249,203 \$184,975 \$144,250 \$375,250 \$417,882 \$0 \$0 \$271,893 \$295,187 \$145,077 \$133,114	# Sold  18 16 4 7 7 12 0 0 30 44 12 4	Avg. Sale Price  \$221,921 \$237,493  \$199,875 \$144,357  \$242,200 \$397,595  \$0 \$0 \$277,007 \$283,540  \$149,458 \$113,725	Avg. DOM  31 68  30 17  23 56  0 0  23 68  18 12
Area Chelsea Manchester Dexter Whitmore Lake Saline	Period  Jul-18 Jul-19	# New Listings  2 0  2 0  10 7  0 0  11 11	Avg. List Price \$147,500 \$0 \$166,950 \$0 \$402,884 \$404,182 \$0 \$0 \$184,900 \$272,518 \$85,900	# Sold 7 4 0 0 0 2 4 0 0 3 8	Avg. Sale Price \$208,343 \$260,100 \$0 \$0 \$205,000 \$374,188 \$0 \$0 \$147,167 \$253,363 \$154,475	Avg. DOM  47 55  0 0 10 21  0 5 23 27	Period  1/1-7/31/18 1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19	# New Listings  28 17 8 8 8 33 35 0 0 35 62 13	## Avg. List Price  \$217,418 \$249,203  \$184,975 \$144,250  \$375,250 \$417,882  \$0 \$0 \$271,893 \$295,187  \$145,077	# Sold  18 16 4 7 7 12 0 0 30 44 12	Avg. Sale Price  \$221,921 \$237,493  \$199,875 \$144,357  \$242,200 \$397,595  \$0 \$0  \$277,007 \$283,540  \$149,458	Avg. DOM  31 68  30 17  23 56  0 0  23 68  18
Area Chelsea Manchester Dexter Whitmore Lake Saline Lincoln Cons. Milan	Period  Jul-18 Jul-19	# New Listings  2 0 2 0 10 7 0 0 1111 1 2 0 1	**Nys. List Price**  \$147,500	# Sold 7 4 0 0 2 4 0 0 3 8 2 1 1 3	### Avg. Sale Price  \$208,343	Avg. DOM  47 55 0 0 10 21 0 5 23 27 20 15 232	Period  1/1-7/31/18 1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19	# New Listings  28 17  8 8 33 35  0 0 35 62  13 7  20 9	\$217,418 \$249,203 \$184,975 \$144,250 \$375,250 \$417,882 \$0 \$0 \$271,893 \$295,187 \$145,077 \$133,114 \$177,610 \$163,156	# Sold  18 16 4 7 7 12 0 0 30 44 12 4 8 14	Avg. Sale Price  \$221,921 \$237,493  \$199,875 \$144,357  \$242,200 \$397,595  \$0 \$0 \$277,007 \$283,540  \$149,458 \$113,725  \$172,707 \$186,714	Avg. DOM  31 68  30 17  23 56  0 0  23 68  18 12  140 93
Area Chelsea Manchester Dexter Whitmore Lake Saline Lincoln Cons.	Period  Jul-18 Jul-19  Jul-18 Jul-19	# New Listings  2 0 2 0 10 7 0 0 1111 1 2 0 1	### Avg. List Price  \$147,500	# Sold 7 4 0 0 2 4 0 0 3 8 2 1 1 3	### Avg. Sale Price  \$208,343	Avg. DOM  47 55 0 0 10 21 0 5 23 27 20 15 232 9	Period  1/1-7/31/18 1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19	# New Listings  28 17  8 8 8 33 35 0 0 35 62 13 7 20 9	\$217,418 \$249,203 \$184,975 \$144,250 \$375,250 \$417,882 \$0 \$0 \$271,893 \$295,187 \$145,077 \$133,114 \$177,610 \$163,156 \$122,262	# Sold  18 16 4 7 7 12 0 0 30 44 12 4 8 14 18	Avg. Sale Price \$221,921 \$237,493 \$199,875 \$144,357 \$242,200 \$397,595 \$0 \$0 \$277,007 \$283,540 \$149,458 \$113,725 \$172,707 \$186,714 \$116,028	Avg. DOM  31 68  30 17  23 56  0 0  23 68  18 12  140 93  8
Area Chelsea Manchester Dexter Whitmore Lake Saline Lincoln Cons. Milan	Period  Jul-18 Jul-19	# New Listings  2 0 2 0 10 7 0 0 1111 1 2 0 1	**Nys. List Price**  \$147,500	# Sold 7 4 0 0 2 4 0 0 3 8 2 1 1 3	### Avg. Sale Price  \$208,343	Avg. DOM  47 55 0 0 10 21 0 5 23 27 20 15 232	Period  1/1-7/31/18 1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19	# New Listings  28 17  8 8 33 35  0 0 35 62  13 7  20 9	\$217,418 \$249,203 \$184,975 \$144,250 \$375,250 \$417,882 \$0 \$0 \$271,893 \$295,187 \$145,077 \$133,114 \$177,610 \$163,156 \$122,262 \$141,635	# Sold  18 16 4 7 7 12 0 0 30 44 12 4 8 14	Avg. Sale Price  \$221,921 \$237,493  \$199,875 \$144,357  \$242,200 \$397,595  \$0 \$0 \$277,007 \$283,540  \$149,458 \$113,725  \$172,707 \$186,714	Avg. DOM  31 68  30 17  23 56  0 0  23 68  18 12  140 93
Area Chelsea Manchester Dexter Whitmore Lake Saline Lincoln Cons. Milan	Period  Jul-18 Jul-19  Jul-18 Jul-19	# New Listings  2 0 2 0 10 7 0 0 1111 1 2 0 1	### Avg. List Price  \$147,500	# Sold 7 4 0 0 2 4 0 0 3 8 2 1 1 3	### Avg. Sale Price  \$208,343	Avg. DOM  47 55 0 0 10 21 0 5 23 27 20 15 232 9	Period  1/1-7/31/18 1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19  1/1-7/31/19	# New Listings  28 17  8 8 8 33 35 0 0 35 62 13 7 20 9	\$217,418 \$249,203 \$184,975 \$144,250 \$375,250 \$417,882 \$0 \$0 \$271,893 \$295,187 \$145,077 \$133,114 \$177,610 \$163,156 \$122,262	# Sold  18 16 4 7 7 12 0 0 30 44 12 4 8 14 18 18 305	Avg. Sale Price \$221,921 \$237,493 \$199,875 \$144,357 \$242,200 \$397,595 \$0 \$0 \$277,007 \$283,540 \$149,458 \$113,725 \$172,707 \$186,714 \$116,028	Avg. DOM  31 68  30 17  23 56  0 0  23 68  18 12  140 93  8