

**Media Release** For more information contact:

Christine Paga Ann Arbor Area Board of REALTORS® 1919 W. Stadium Blvd. Ann Arbor, MI 48103 734.822.2267 christinepaga@AAABoR.com

For immediate release January 10, 2020

### Ann Arbor Area Board of REALTORS®

## Average Single Family Sales Prices Increased by 7.3% Along with Total Residential Sales Rising by 19%

New single family listings decreased in December, with a 19% fall compared to this time last year. However. despite the decrease of single family listings, the average listing price rose by 7.9%. The overall sales of single family listings saw a 26% increase from December 2018 to December of 2019.

In December, new condominium listings were down with a 35% decrease. Along with lower listings, condominium sales saw a large decrease of 12% compared to last year. The average condominium list price also fell by 16% and sales prices decreased 17% compared to that of 2018. During this past December, we saw 46 condominiums sell and a total of 324 residential sales.

Year-to-date, the average single family sales price rose 4.4% compared to 2018 and total residential sales decreased by 2.3% compared to 2018.

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The "Monthly Housing Statistics" published each month by the Ann Arbor Area Board of REALTORS® represent the housing activity of the Multiple Listing Service and not necessarily all the housing activity that has occurred in Washtenaw County. If you would like more details or information about our statistics, please email mls@aaabor.com.

Days on market (DOM) figures are indicated only for that particular current listing. If the property was taken off the market and then re-listed, the count starts over and would not necessarily reflect the total days the property has been available for purchase since it was first made available.

# ANN ARBOR AREA REALTOR BOARD OF REALTORS®

	December 2018	December 2019	<b>Change From</b> Year to Year			
New Single						
Family	150	122		<b>19 %</b>		
Listings						
Average	<b>0040 400</b>			7 00/		
Single Family	<b>\$310,428</b>	\$334,886		<b>7.9%</b>		
List Price						
New	ЛО	91		<b>26</b> 0/		
Condominium Listings	<b>48</b>	31		<b>35</b> %		
Average						
Condominium	\$203 256	\$246,958		<b>16 %</b>		
List Price	<b>YZJU,ZUU</b>	Ψ <b>Ζ</b> Ψ <b>υ</b> , <b>υ</b> υ				
Total New				00.0/		
Residential	198	153		23%		
Listings						
Single Family	000	070				
Sales	<b>220</b>	<b>278</b>		<b>26</b> %		
Δνοτασο						
Average Single Family	¢202 272	\$324,416		7.3%		
Sales Price	<b>ŲUUZ,U/U</b>	YUZ4,4 IU				
				40.0/		
Condominium	52	46		12 %		
Sales						
Average				47 0/		
Condominium	<b>\$</b> 2 <b>9</b> 3,447	\$242,341				
Sales Price				/ 5		
Total	070	<b>99</b> /		100.0/		
Residential Sales	272	324				
Jaits						

ANN ARBOR AREA REALTOR BOARD OF REALTORS®

	Year-to- date 2018	Year-to- date 2019	% Change From Year to Year			
New Single Family Listings	4,612	4,708	<b>1</b> 2.1%			
Average Single Family List Price	\$326,374	\$342,054	<b>4.8%</b>			
New Condominium Listings	1,177	1,140	➡ 3.1%			
Average Condominium List Price	\$256,318	\$259,759	<b>1.3%</b>			
Total New Residential Listings	<b>5,789</b>	<b>5,848</b>	1.0%			
Single Family Sales	3,530	3,450	<b>↓ 2.3%</b>			
Average Single Family Sales Price	\$321,737	\$335,733	<b>4.4%</b>			
Condominium Sales	845	870	<b>1</b> 3.0%			
Average Condominium Sales Price	\$254,051	\$256,487	<b>1.0%</b>			
Total Residential Sales	4,375	4,320	<b>2.3%</b>			

## ANN ARBOR AREA REALTOR® BOARD OF REALTORS®

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	Dec-18		YTD-18				Dec-19	YTD-19		
NEW LISTINGS:										
Vacant		16			636		17			551
Commercial/Business Opp		7			139		4			109
Farm					38		1			40
Income		1			160		6			131
Single Family		150		4	1,612		122			4,708
Condo		48			1,177		31			1,140
Total:		222			6,762		181			6,679
SALES/AVG MKT DAYS:	#	DOM		#	DOM		# DOM		#	DOM
Vacant	18	112		256	243	1		1	97	258
Commercial/Business Opp	2	114		39	284		0		20	226
Farm	2	92		19	124		1 99		19	98
Income	7	57		71	44		6 27		69	52
Single Family	220	42	3.	530	35	27		3,4		37
Condo	52	51		845	28				70	43
Total Sales:		301		4,760			348		4,62	
				,						
VOLUME:	¢	2 272 000	¢	24 551	250	¢	1 407 460	¢	22	000 450
Vacant	\$	3,273,900	\$	31,553	-	\$	1,437,150	\$		,090,452
Commercial/Business Opp	\$	79,000	\$	5,473		\$	-	\$		,741,764
Farm	\$	589,500	\$	7,887	-	\$	294,500	\$		,008,500
Income	\$ \$	1,453,000	\$	23,00		\$	3,871,250	\$		,073,959
Single Family		66,533,067	\$	1,135,732		\$	90,187,578	\$		,279,727
Condo	\$	15,259,242	\$	214,673		\$	11,147,700	\$		,143,264
Total	\$	87,187,709	\$	1,418,321	1,412	\$	106,938,178	\$	1,443	,337,666
SAS		40			,067		82			1,006
Withdrawals		95			1,219		93			1,408
MEDIAN SALES PRICES:										
Vacant	\$	98,000	\$	80	0,000	\$	79,000	\$		79,900
Commercial/Business Opp	\$	39,500	\$		5,000	\$		\$		204,500
Farm	\$	294,750	\$		5,000	\$	294,500	\$		330,000
Income	\$	180,000	\$		0,000	\$	373,625	\$		320,000
Single Family	\$	258,000	\$		7,000	\$	282,500	\$		295,000
Condo	\$	259,975	\$		9,000	\$	196,000	\$		215,000
SINGLE FAMILY AVG:										
AVERAGE List Price	\$	310,428	\$	326	6,374	\$	334,886	\$		342,054
AVERAGE Sale Price	\$	302,373	\$		1,737	\$	324,416	\$		335,733
% Sold > List Price	Ť	21%	Ť	32%	,	-	18%	Ţ	28%	
% Sold @ List Price		19%		18%			17%		18%	
CONDO AVG:										
AVERAGE List Price	\$	293,256	\$	256	5,318	\$	246,958	\$		259,759
AVERAGE Sale Price	\$	293,447	\$		1,051	\$	242,341	\$		256,487
% Sold > List Price		17%		38%			15%		22%	
% Sold @ List Price		28%		21%			24%		21%	6
New Construction YTD:	73 Sol	<u>d /\$35 346 718 Г</u>	)ollar	Volume /\$4	84 202 A	vera	ge Sold Price /83	Davs o	n Mkt	

**New Construction YTD:** 73 Sold /\$35,346,718 Dollar Volume /\$484,202 Average Sold Price /83 Days on Mkt.

### ANN ARBOR AREA REALTORS® BOARD OF REALTORS®

#### **Single Family**

0,	Amily New Listings Entered		Entered	Properties Sold During			New Listings Entered YTD			Properties Sold YTD			
Area	Period	# New Listings	Avg. List Price	# Sold	Avg. Sale Price	Avg. DOM	Period	# New Listings	Avg. List Price	# Sold	Avg. Sale Price	Avg. DOM	
	i enou	•						Ū					
Chelsea	Dec-18 Dec-19	6 8	\$354,383 \$267,213	10 12	\$333,610 \$353,392	93 67	1/1-12/31/18 1/1-12/31/19	230 258	\$351,059 \$368,337	187 197	\$334,457 \$321,797	50 46	
Manchester	Dec-18 Dec-19	4 3	\$348,675 \$278,267	5 9	\$334,400 \$250,889	87 35	1/1-12/31/18 1/1-12/31/19	114 99	\$350,911 \$268,846	83 89	\$290,314 \$261,705	63 43	
Dexter	Dec-18 Dec-19	14 7	\$411,759 \$337,700	18 19	\$403,170 \$453,327	26 55	1/1-12/31/18 1/1-12/31/19	324 368	\$448,657 \$453,960	258 232	\$394,380 \$416,291	46 36	
				_									
Whitmore Lake	Dec-18 Dec-19	3 1	\$375,967 \$289,900	3 0	\$229,000 \$0	19 0	1/1-12/31/18 1/1-12/31/19	32 46	\$277,362 \$410,089	30 29	\$272,263 \$280,436	44 24	
				-		-			. ,		. ,		
Saline	Dec-18 Dec-19	8 15	\$465,225 \$448,602	23 21	\$342,925 \$462,304	38 60	1/1-12/31/18 1/1-12/31/19	433 513	\$449,478 \$453,679	304 321	\$404,888 \$418,041	55 50	
Lincoln Cons.	Dec-18 Dec-19	15 6	\$246,673 \$280,033	12 21	\$233,875 \$240,602	30 33	1/1-12/31/18 1/1-12/31/19	278 277	\$239,919 \$266,322	234 229	\$234,928 \$244,459	19 22	
	Dec 15	Ū	φ200,000	21		00	1/1 12/01/13	211		225	ΨΖηη, 100	22	
Milan	Dec-18 Dec-19	3 4	\$343,233 \$169,725	12 9	\$193,483 \$227,707	40 69	1/1-12/31/18 1/1-12/31/19	136 151	\$232,344 \$240,999	118 118	\$214,383 \$226,133	43 43	
										110			
Ypsilanti	Dec-18 Dec-19	12 14	\$175,092 \$187,629	20 19	\$173,142 \$208,495	29 26	1/1-12/31/18 1/1-12/31/19	290 301	\$193,538 \$218,309	267 240	\$187,798 \$202,512	22 24	
	Dec-13	14		15	Ψ200, <del>4</del> 30	20	1/1-12/01/19	501		240	ΨΖΟΖ,ΟΤΖ		
Ann Arbor	Dec-18 Dec-19	39 26	\$452,492 \$462,794	57 81	\$436,533 \$432,052	45 56	1/1-12/31/18 1/1-12/31/19	1458 1470	\$487,432 \$501,886	1096 1082	\$438,492 \$457,020	29 36	
	Dec-19	20	φ402, <i>1</i> 94	01	\$433,953	50	1/1-12/31/19	1470	φ <b>301,000</b>	1062	\$457,930	30	
Condo													
	New	Listings		-	perties Sold		New List	ings Enter		Prop	perties Sold Y		
Area		Listings # New Listings	Entered Avg. List Price	Prop # Sold	oerties Sold Avg. Sale Price	During Avg. DOM	New List Period	ings Enter # New Listings	red YTD Avg. List Price	Prop # Sold	oerties Sold Y Avg. Sale Price	TD Avg. DOM	
Area	Period	# New Listings	Avg. List Price	# Sold	Avg. Sale Price	Avg. DOM	Period	# New Listings	Avg. List Price	# Sold	Avg. Sale Price	Avg. DOM	
		# New	Avg. List	#	Avg. Sale	Avg.		# New	Avg. List	· ·	Avg. Sale	Avg.	
<b>Area</b> Chelsea	Period Dec-18 Dec-19	# New Listings 2 1	Avg. List Price \$213,950 \$110,000	# Sold 2 0	Avg. Sale Price \$225,500 \$0	Avg. DOM 43 0	Period 1/1-12/31/18 1/1-12/31/19	<b># New</b> Listings 46 27	Avg. List Price \$219,857 \$232,920	<b># Sold</b> 43 23	Avg. Sale Price \$217,877 \$232,814	Avg. DOM 29 68	
Area	Period Dec-18	# New Listings 2	Avg. List Price \$213,950	# Sold	Avg. Sale Price \$225,500	<b>Avg.</b> <b>DOM</b> 43	<b>Period</b> 1/1-12/31/18	# New Listings 46	<b>Avg. List</b> <b>Price</b> \$219,857	<b># Sold</b> 43	Avg. Sale Price \$217,877	<b>Avg.</b> <b>DOM</b> 29	
<b>Area</b> Chelsea Manchester	Period Dec-18 Dec-19 Dec-18 Dec-19	# New Listings 2 1 0 0	Avg. List Price \$213,950 \$110,000 \$0 \$0	# Sold 2 0 2 0	Avg. Sale Price \$225,500 \$0 \$717,475 \$0	Avg. DOM 43 0 53 0	Period 1/1-12/31/18 1/1-12/31/19 1/1-12/31/18 1/1-12/31/19	# New Listings 46 27 11 9	Avg. List Price \$219,857 \$232,920 \$174,873 \$153,767	<b># Sold</b> 43 23 10 9	Avg. Sale Price \$217,877 \$232,814 \$180,135 \$149,378	Avg. DOM 29 68 39 24	
<b>Area</b> Chelsea	Period Dec-18 Dec-19 Dec-18	# New Listings 2 1 0	Avg. List Price \$213,950 \$110,000 \$0	# Sold 2 0 2	Avg. Sale Price \$225,500 \$0 \$717,475	Avg. DOM 43 0 53	Period 1/1-12/31/18 1/1-12/31/19 1/1-12/31/18	# New Listings 46 27 11	Avg. List Price \$219,857 \$232,920 \$174,873	<b># Sold</b> 43 23 10	Avg. Sale Price \$217,877 \$232,814 \$180,135	Avg. DOM 29 68 39	
<b>Area</b> Chelsea Manchester Dexter	Period Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19	# New Listings 2 1 0 0 0 1	Avg. List Price \$213,950 \$110,000 \$0 \$0 \$0 \$284,000	# Sold 2 0 2 0 2 1	Avg. Sale Price \$225,500 \$0 \$717,475 \$0 \$509,774 \$389,000	Avg. DOM 43 0 53 0 75 15	Period 1/1-12/31/18 1/1-12/31/19 1/1-12/31/18 1/1-12/31/19 1/1-12/31/18 1/1-12/31/19	# New Listings 46 27 11 9 39 57	Avg. List Price \$219,857 \$232,920 \$174,873 \$153,767 \$362,668 \$393,038	<b># Sold</b> 43 23 10 9 14 22	Avg. Sale Price \$217,877 \$232,814 \$180,135 \$149,378 \$282,928 \$334,502	Avg. DOM 29 68 39 24 43 45	
<b>Area</b> Chelsea Manchester	Period Dec-18 Dec-19 Dec-18 Dec-19 Dec-18	# New Listings 2 1 0 0 0	Avg. List Price \$213,950 \$110,000 \$0 \$0 \$0	# Sold 2 0 2 0 2	Avg. Sale Price \$225,500 \$0 \$717,475 \$0 \$509,774	Avg. DOM 43 0 53 0 75	Period 1/1-12/31/18 1/1-12/31/19 1/1-12/31/18 1/1-12/31/19 1/1-12/31/18	# New Listings 46 27 11 9 39	Avg. List Price \$219,857 \$232,920 \$174,873 \$153,767 \$362,668	<b># Sold</b> 43 23 10 9 14	Avg. Sale Price \$217,877 \$232,814 \$180,135 \$149,378 \$282,928	Avg. DOM 29 68 39 24 43	
Area Chelsea Manchester Dexter Whitmore Lake	Period Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19	# New Listings 2 1 0 0 0 1 1 0 0	Avg. List Price \$213,950 \$110,000 \$0 \$0 \$0 \$284,000 \$0 \$0 \$0	# Sold 2 0 2 0 2 1 0 0 0	Avg. Sale Price \$225,500 \$0 \$717,475 \$0 \$509,774 \$389,000 \$0 \$0	Avg. DOM 43 0 53 0 75 15 0 0 0	Period 1/1-12/31/18 1/1-12/31/19 1/1-12/31/18 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19	# New Listings 46 27 11 9 39 57 0 0	Avg. List Price \$219,857 \$232,920 \$174,873 \$153,767 \$362,668 \$393,038 \$0 \$0	<b># Sold</b> 43 23 10 9 14 22 0 0	Avg. Sale Price \$217,877 \$232,814 \$180,135 \$149,378 \$282,928 \$334,502 \$0 \$0	Avg. DOM 29 68 39 24 43 45 0 0	
<b>Area</b> Chelsea Manchester Dexter	Period Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19 Dec-18	# New Listings 2 1 0 0 0 1 0	Avg. List Price \$213,950 \$110,000 \$0 \$0 \$284,000 \$0	# Sold 2 0 2 0 2 1 0	Avg. Sale Price \$225,500 \$0 \$717,475 \$0 \$509,774 \$389,000 \$0	Avg. DOM 43 0 53 0 75 15 0	Period 1/1-12/31/18 1/1-12/31/19 1/1-12/31/18 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/18	# New Listings 46 27 11 9 39 57 0	Avg. List Price \$219,857 \$232,920 \$174,873 \$153,767 \$362,668 \$393,038 \$0	<b># Sold</b> 43 23 10 9 14 22 0	Avg. Sale Price \$217,877 \$232,814 \$180,135 \$149,378 \$282,928 \$334,502 \$0	Avg. DOM 29 68 39 24 43 45 0	
Area Chelsea Manchester Dexter Whitmore Lake Saline	Period Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19	# New Listings 2 1 0 0 0 1 1 0 0 5 5 5	Avg. List Price \$213,950 \$110,000 \$0 \$0 \$284,000 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	# Sold 2 0 2 1 0 0 0 3 4	Avg. Sale Price \$225,500 \$0 \$717,475 \$0 \$509,774 \$389,000 \$0 \$0 \$0 \$451,655 \$264,000	Avg. DOM 43 0 53 0 75 15 0 0 300 82	Period 1/1-12/31/18 1/1-12/31/19 1/1-12/31/18 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19	# New Listings 46 27 11 9 39 57 0 0 0 61 90	Avg. List Price \$219,857 \$232,920 \$174,873 \$153,767 \$362,668 \$393,038 \$0 \$0 \$0 \$0 \$0 \$0 \$304,073 \$307,363	<b># Sold</b> 43 23 10 9 14 22 0 0 0 46 66	Avg. Sale Price \$217,877 \$232,814 \$180,135 \$149,378 \$282,928 \$334,502 \$0 \$0 \$289,600 \$288,738	Avg. DOM 29 68 39 24 43 45 0 0 46 71	
Area Chelsea Manchester Dexter Whitmore Lake	Period Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19 Dec-18	# New Listings 2 1 0 0 0 1 1 0 0 5	Avg. List Price \$213,950 \$110,000 \$0 \$0 \$284,000 \$0 \$0 \$0 \$0 \$0 \$0 \$0	# Sold 2 0 2 1 0 0 3	Avg. Sale Price \$225,500 \$0 \$717,475 \$0 \$509,774 \$389,000 \$0 \$0 \$451,655	Avg. DOM 43 0 53 0 75 15 0 0 0 300	Period 1/1-12/31/18 1/1-12/31/19 1/1-12/31/18 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/18	# New Listings 46 27 11 9 39 57 0 0 0 61	Avg. List Price \$219,857 \$232,920 \$174,873 \$153,767 \$362,668 \$393,038 \$0 \$0 \$0	<b># Sold</b> 43 23 10 9 14 22 0 0 0 46	Avg. Sale Price \$217,877 \$232,814 \$180,135 \$149,378 \$282,928 \$334,502 \$0 \$0 \$289,600	Avg. DOM 29 68 39 24 43 45 0 0 0 46	
Area Chelsea Manchester Dexter Whitmore Lake Saline Lincoln Cons.	Period Dec-18 Dec-19 Dec-18 Dec-19 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19	# New Listings 2 1 0 0 0 1 0 0 5 5 5 0 1	Avg. List Price \$213,950 \$110,000 \$0 \$0 \$284,000 \$0 \$284,000 \$0 \$283,760 \$0 \$179,900	# Sold 2 0 2 1 0 0 3 4 2 1	Avg. Sale Price \$225,500 \$0 \$717,475 \$0 \$509,774 \$389,000 \$0 \$0 \$451,655 \$264,000 \$89,000 \$100,000	Avg. DOM 43 0 53 0 75 15 0 0 300 82 7 19	Period 1/1-12/31/18 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19	# New Listings 46 27 11 9 39 57 0 0 0 61 90 18 13	Avg. List Price \$219,857 \$232,920 \$174,873 \$153,767 \$362,668 \$393,038 \$0 \$0 \$0 \$304,073 \$307,363 \$139,428 \$137,885	<b># Sold</b> 43 23 10 9 14 22 0 0 46 66 66 19 8	Avg. Sale Price \$217,877 \$232,814 \$180,135 \$149,378 \$282,928 \$334,502 \$0 \$0 \$289,600 \$288,738 \$140,026 \$130,288	Avg. DOM 29 68 39 24 43 45 0 0 46 71 17 12	
Area Chelsea Manchester Dexter Whitmore Lake Saline	Period Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19 Dec-18	# New Listings 2 1 0 0 0 1 1 0 0 5 5 5 0	Avg. List Price \$213,950 \$110,000 \$0 \$0 \$284,000 \$0 \$0 \$389,800 \$283,760 \$0	# Sold 2 0 2 1 0 0 0 3 4 2	Avg. Sale Price \$225,500 \$0 \$717,475 \$0 \$509,774 \$389,000 \$0 \$0 \$451,655 \$264,000 \$89,000	Avg. DOM 43 0 53 0 75 15 0 0 300 82 7	Period 1/1-12/31/18 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/18	# New Listings 46 27 11 9 39 57 0 0 0 61 90 18	Avg. List Price \$219,857 \$232,920 \$174,873 \$153,767 \$362,668 \$393,038 \$0 \$0 \$0 \$0 \$304,073 \$307,363 \$139,428	<b># Sold</b> 43 23 10 9 14 22 0 0 0 46 66 19	Avg. Sale Price \$217,877 \$232,814 \$180,135 \$149,378 \$282,928 \$334,502 \$0 \$0 \$0 \$289,600 \$288,738 \$140,026	Avg. DOM 29 68 39 24 43 45 0 0 46 71 17	
Area Chelsea Manchester Dexter Whitmore Lake Saline Lincoln Cons. Milan	Period Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19	# New Listings 2 1 0 0 0 1 0 0 5 5 5 0 1 3 0	Avg. List Price \$213,950 \$110,000 \$0 \$0 \$284,000 \$0 \$283,760 \$179,900 \$204,933 \$0	# Sold 2 0 2 1 0 0 3 4 2 1 1 0	Avg. Sale Price \$225,500 \$0 \$717,475 \$0 \$509,774 \$389,000 \$0 \$451,655 \$264,000 \$89,000 \$100,000 \$117,000 \$0	Avg. DOM 43 0 53 0 75 15 0 0 300 82 7 19 9 0	Period 1/1-12/31/18 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19	# New Listings 46 27 11 9 39 57 0 0 0 61 90 18 13 26 14	Avg. List Price \$219,857 \$232,920 \$174,873 \$153,767 \$362,668 \$393,038 \$0 \$0 \$0 \$304,073 \$307,363 \$139,428 \$137,885 \$137,885 \$177,612 \$169,857	<b># Sold</b> 43 23 10 9 14 22 0 0 0 46 66 66 19 8 14 19	Avg. Sale Price \$217,877 \$232,814 \$180,135 \$149,378 \$282,928 \$334,502 \$0 \$0 \$289,600 \$288,738 \$140,026 \$130,288 \$165,519 \$180,520	Avg. DOM 29 68 39 24 43 45 0 0 46 71 17 12 100 89	
Area Chelsea Manchester Dexter Whitmore Lake Saline Lincoln Cons.	Period Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19 Dec-18	# New Listings 2 1 0 0 0 1 0 0 5 5 5 0 1 3	Avg. List Price \$213,950 \$110,000 \$0 \$0 \$284,000 \$0 \$283,760 \$0 \$179,900 \$204,933	# Sold 2 0 2 1 0 0 2 1 0 0 3 4 2 1 1	Avg. Sale Price \$225,500 \$0 \$717,475 \$0 \$509,774 \$389,000 \$0 \$0 \$451,655 \$264,000 \$100,000 \$117,000	Avg. DOM 43 0 53 0 75 15 0 0 300 82 7 19 9	Period 1/1-12/31/18 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/18 1/1-12/31/19 1/1-12/31/19 1/1-12/31/18	# New Listings 46 27 11 9 39 57 0 0 0 61 90 18 13 26	Avg. List Price \$219,857 \$232,920 \$174,873 \$153,767 \$362,668 \$393,038 \$0 \$0 \$0 \$304,073 \$307,363 \$139,428 \$137,885 \$1177,612	<b># Sold</b> 43 23 10 9 14 22 0 0 46 66 66 19 8 14	Avg. Sale Price \$217,877 \$232,814 \$180,135 \$149,378 \$282,928 \$334,502 \$0 \$0 \$289,600 \$289,600 \$288,738 \$140,026 \$130,288 \$165,519	Avg. DOM 29 68 39 24 43 45 0 0 46 71 17 12 100	
Area Chelsea Manchester Dexter Whitmore Lake Saline Lincoln Cons. Milan Ypsilanti	Period Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19	# New Listings 2 1 0 0 0 1 0 0 1 5 5 5 0 1 1 3 0 2 2 2	Avg. List Price \$213,950 \$110,000 \$0 \$0 \$284,000 \$0 \$389,800 \$283,760 \$0 \$179,900 \$204,933 \$0 \$123,450 \$135,450	# Sold 2 0 2 1 0 0 3 4 2 1 1 0 1 2	Avg. Sale Price \$225,500 \$0 \$717,475 \$0 \$509,774 \$389,000 \$0 \$0 \$451,655 \$264,000 \$100,000 \$117,000 \$0 \$120,000 \$141,000	Avg. DOM 43 0 53 0 75 15 0 0 300 82 7 19 9 0 5 42	Period 1/1-12/31/18 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19	# New Listings 46 27 11 9 39 57 0 0 0 61 90 61 90 18 13 26 14 35 50	Avg. List Price \$219,857 \$232,920 \$174,873 \$153,767 \$362,668 \$393,038 \$0 \$0 \$0 \$304,073 \$307,363 \$139,428 \$137,885 \$137,885 \$177,612 \$169,857 \$124,366 \$134,633	<b># Sold</b> 43 23 10 9 14 22 0 0 46 66 19 8 14 19 8 14 19 33 41	Avg. Sale Price \$217,877 \$232,814 \$180,135 \$149,378 \$282,928 \$334,502 \$0 \$289,600 \$288,738 \$140,026 \$130,288 \$165,519 \$180,520 \$120,633 \$139,508	Avg. DOM 29 68 39 24 43 45 0 0 46 71 17 12 100 89 12 17	
Area Chelsea Manchester Dexter Whitmore Lake Saline Lincoln Cons. Milan	Period Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19 Dec-18 Dec-19	# New Listings 2 1 0 0 0 1 0 0 5 5 5 0 1 1 3 0 2	Avg. List Price \$213,950 \$110,000 \$0 \$0 \$284,000 \$0 \$283,760 \$179,900 \$204,933 \$0 \$123,450	# Sold 2 0 2 1 0 0 3 4 2 1 1 0 1	Avg. Sale Price \$225,500 \$0 \$717,475 \$0 \$509,774 \$389,000 \$0 \$0 \$451,655 \$264,000 \$89,000 \$100,000 \$117,000 \$0 \$120,000	Avg. DOM 43 0 53 0 75 15 0 0 300 82 7 19 9 0 5	Period 1/1-12/31/18 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/18 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19 1/1-12/31/19	# New Listings 46 27 11 9 39 57 0 0 0 61 90 61 90 18 13 26 14 35	Avg. List Price \$219,857 \$232,920 \$174,873 \$153,767 \$362,668 \$393,038 \$0 \$0 \$0 \$304,073 \$307,363 \$139,428 \$137,885 \$137,885 \$177,612 \$169,857 \$124,366	<b># Sold</b> 43 23 10 9 14 22 0 0 46 66 19 8 14 19 8 14 19 33	Avg. Sale Price \$217,877 \$232,814 \$180,135 \$149,378 \$282,928 \$334,502 \$0 \$289,600 \$288,738 \$140,026 \$130,288 \$165,519 \$180,520 \$120,633	Avg. DOM 29 68 39 24 43 45 0 0 46 71 17 12 100 89 12	